



A Veseris customer growth story

Supporting their community with 27 county-wide mosquito control contracts

Customer

Phil Clegg Sr. and Phillip Clegg Jr., second and third-generation presidents of Clegg's Pest Control

Challenge

Expand operations to help manage an uptick in mosquitoes following Hurricane Florence.

Solution

Partner with Veseris to get the right products, equipment, and training to make municipal bids.

Results

Three new truck-mounted ULV foggers and multi-county contracts.

Answering the community's call

After Hurricane Florence struck the Carolinas in 2018, Phil and Phillip Clegg of Clegg's Pest Control faced a sudden surge of mosquito control cases. While the father-son duo and their team had experience managing mosquitoes, they weren't sure where to begin with larger-scale vector control.

Their community needed municipal mosquito abatement — fast. So the Cleggs sought help from their trusted partners at Veseris.

“No matter what we need — from fumigation to mosquito solutions — we can get it with Veseris. They've got a range of people across the country who get us started with what we need.”

A complete set of solutions

Phil and Phillip's Veseris rep Michael Crowe quickly connected them to his team of vector control experts. The Cleggs learned what products and equipment to purchase — and how to use them to get optimal results.

With their new service offering in place, the Cleggs began preparing and presenting county bids.

Rolling out a new way to serve

The two teams' collaboration quickly paid off. Phil and Phillip won multiple county-wide mosquito abatement contracts, supported by their three new truck-mounted sprayers—empowering the Cleggs to expand their business and support their community.

“Veseris has been very influential in our success,” Phillip says.

© 2020 ES OpCo USA LLC. All Rights Reserved. The Veseris mark, logo, and other identified trademarks are the property of ES OpCo USA LLC or its affiliates.

How can Veseris make an impact on your business?

Find out by visiting PestWeb.com/grow

