



A Veseris customer growth story

Operating more safely and efficiently with Inventory Manager

Customer

Luke Rambo, owner, and **Chris Somers**, service manager, of Rambo Total Pest Control

Challenge

Update and streamline the inventory management process across a 10-person team.

Solution

Submit requests, approve orders, and track supplies with Inventory Manager from Veseris.

Results

More time to focus on growth — and the insights to create customized training and schedule socially distanced restocks.

A jumbled process

Based in Puyallup, Washington, Luke Rambo's team of 10 technicians were accustomed to working leanly and efficiently. However, their inventory process was keeping them from focusing on their customers — and the company's growth.

The team relied on a complicated system of papers and spreadsheets to capture who needed what. Luke needed a simpler, more modern solution for managing inventory. Then he learned about Inventory Manager from Veseris.

“Our techs can do all their ordering — and we can authorize orders and manage inventory — from anywhere in the world. Inventory Manager has been really helpful in streamlining our process.”

Simplifying the system

The digital platform freed up hours of the team's time every week. Now Rambo service manager Chris Somers can easily track product usage, anticipate needs, and even develop training programs customized to technicians' specific routes.

“It's a perfect inventory management system for us,” Chris says. “We can look at how, and how much, each technician is using products, then create a plan for further training and growth.”

Flexibility for the future

In addition to freeing up time to focus on growth, Inventory Manager has allowed the Rambo team to safely respond to the coronavirus outbreak. With a staggered restock schedule, technicians can safely pick up their pre-staged orders while maintaining social distancing.

“Veseris was very helpful in setting us up Inventory Manager, and they've been helpful ever since,” Luke says. “Our rep always points us in the right direction.”

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